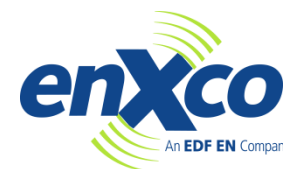




enXco

A leader in renewable energy

*WINDIANA – July 2011*





**Kate O'Hair**  
Director, Midwest Region



## enXco – an EDF Energies Nouvelles Company

- ▶ enXco develops, builds and operates renewable energy projects in the United States, Canada, and Mexico for its own account and for third parties
- ▶ 1196 MW in capacity of large-scale renewable energy projects – wind, solar, & biogas
- ▶ 3,300 MW + developed
- ▶ dedicated to helping drive the transition to a sustainable energy economy through our deployment of renewable energy resources
- ▶ provide extensive services all along the value chain
- ▶ enXco is a subsidiary of EDF Energies Nouvelles. EDF Energies Nouvelles is fully owned by EDF.
- ▶ operations in Canada and Mexico are through our sister companies, EDF EN Canada, and EDF EN Mexico



# enXco: a multi-segment player

1

## Growth drivers



**Wind**  
energy

85% of  
total installed capacity



**Solar PV**  
energy

65 MWp installed in US and Canada

2

## Future growth drivers



**Distributed solar:**  
Production at the point of  
consumption

Promising market  
with great potential

3

## Potential new growth drivers



Biomass



Biogas



Marine  
energies



Offshore

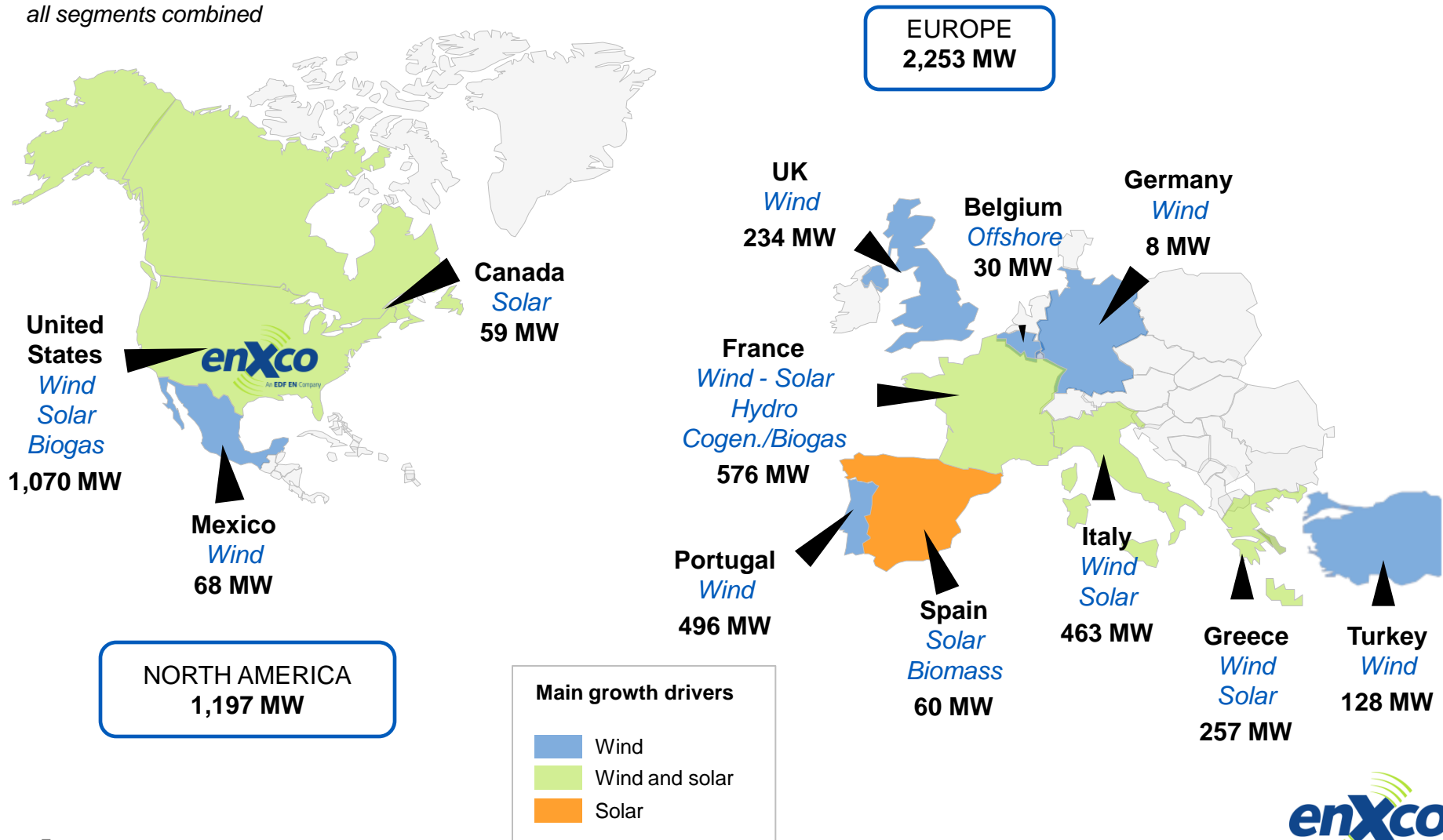
Selective developments to  
prepare for the future



# EDF EN - an international footprint

## 3,449 MW installed in 12 countries

Gross figures by country as of 31 March 2011,  
all segments combined







# An integrated operator

Green electricity generation is our core business

## Development

## Construction

## Generation/ Sale of assets (DSSA)

## Operations & Maintenance



- Prospecting for land
- Environmental impact studies
- Project management (administrative, economic and technical coordination)

- Electricity production yield assessment
- Engineering (electrical, acoustics, etc.)
- Construction works (project contracting)
- Procurement
- Logistics

- Asset management
  - Relationships with contractors
  - Production tracking
- **DSSA** (Development and sale of structured assets)

- Scheduled maintenance
- Corrective maintenance
- Purchasing/management of spare parts

- Non-recourse project financing
- Tax, treasury and financing and accounting
- Legal affairs, insurance
- Research and development



# Project Origination & Development

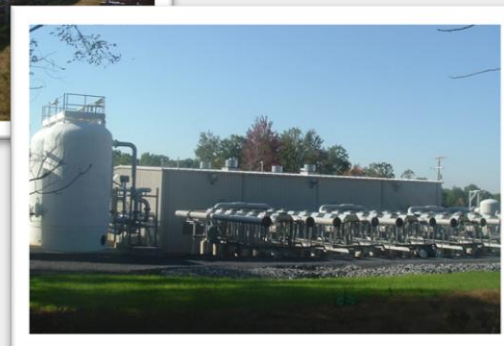


- ▶ Regional offices in Portland, Denver, Minneapolis, San Ramon, Toronto, Montreal and Mexico
- ▶ Negotiate power purchase agreements, land and permit entitlements, and turbine supply and construction contracts.
- ▶ Developed over 3,300 MW



# Implementation & Generation

- ▶ 1196 MW installed capacity across North America
- ▶ Financial management
- ▶ Business reporting
- ▶ Forecasting/managing project performance



MW installed as March 30th 2011	US	Canada	Mexico
Wind	1013	0	68
Solar	6	59	0
Biogas	50	0	0





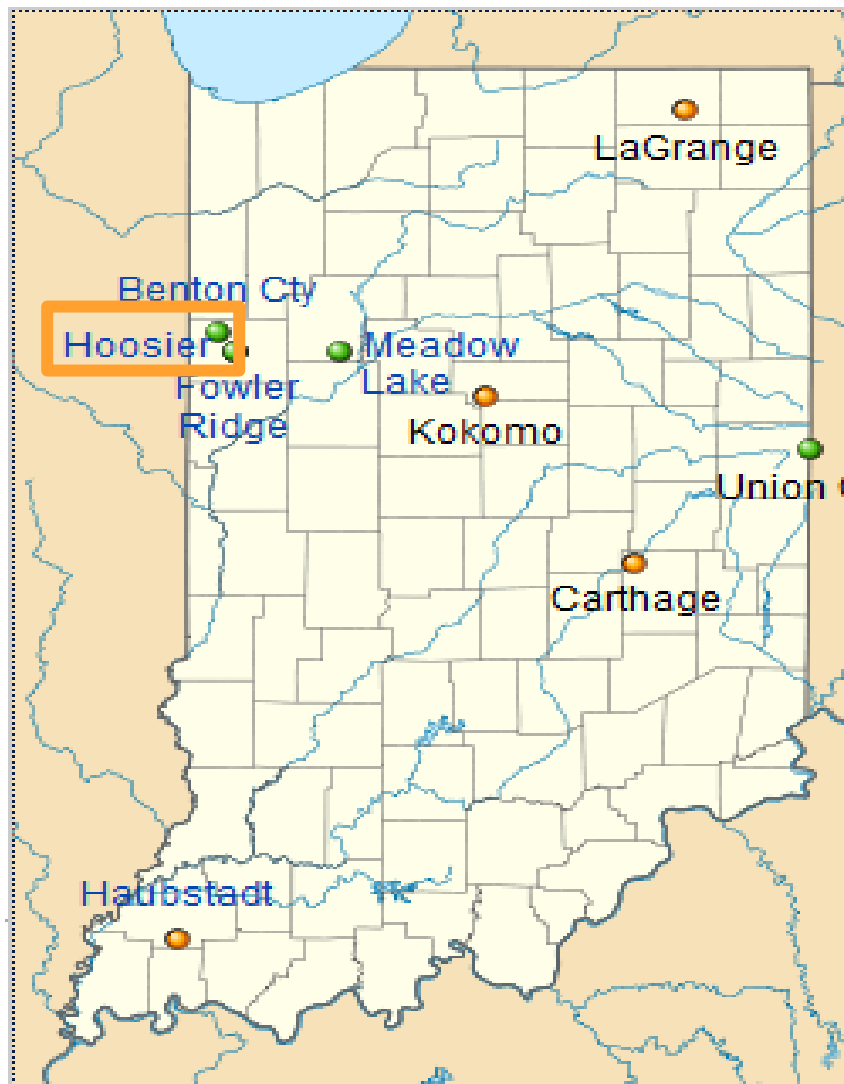
# Operations & Maintenance

- ▶ Largest third-party provider of O&M services in North America
- ▶ Over 5,300 turbines under contract representing more than 4,800 MW
- ▶ Operations Control Center provides 24/7 remote monitoring
- ▶ 77 wind projects operated
- ▶ 360+ wind technicians





# enXco in Indiana



- enXco owns and operates the 106MW Hoosier Wind Project, located in Benton County. The project was constructed in 2009 and 100% of the power is sold under a Power Purchase Agreement to Indianapolis Power & Light
- enXco provides 3<sup>rd</sup> Party Operations & Maintenance Services to the Benton County Wind Project
- enXco is active in 4 additional project sites under development